5 1997

STATE OF ARIZONA

DEPARTMENT OF INSURANCE

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In the Matter of:)	Docket No. 96A-180-INS
WILLIAM CHO,)	ORDER
Respondent.)	
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On February 21, 1997, the Office of Administrative Hearings, through Administrative Law Judge Lewis D. Kowal, submitted "Recommended Order Denying Rehearing and Review of Director's Order and Denying Stay" ("Recommended Order"), a copy of which is attached and incorporated by this reference. The Director of the Arizona Department of Insurance has reviewed the Recommended Order and enters the following order:

This matter presented the question of whether William Cho, who in 1996 admitted his violation of the federal laws that prohibit fraud in connection with the sales of securities, should continue to hold any insurance licenses. The Administrative Law Judge to whom this matter had been delegated determined that the offenses to which Mr. Cho had pled were subject to sanction under Title 20 and concluded that sanctions should be imposed against the licenses issued to Mr. Cho. The Director adopted these recommended findings in full without modification.

The Director, who had not delegated the authority to make the final decision in this matter, did not enter the sanctions suggested by the Administrative Law Judge. The Administrative Law Judge recommended that the Director fail to renew the property and casualty license held by Mr. Cho (which would have expired on October 31, 1996) and suspend the life and disability license held by Mr.

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22 23 Cho for one year (which will expire on October 31, 1997). When considered together, these recommended sanctions amounted to the virtual termination of the insurance agent licenses held by Mr. Cho.

Had the recommendation been accepted to fail to renew the property and casualty license held by Mr. Cho, Mr. Cho would have been left without the license necessary for him to act as an agent in insurance transactions involving property and casualty insurance. Had the recommendation been accepted to impose a one year suspension of the life and disability license held by Mr. Cho, Mr. Cho would have been left with no ability to use the license necessary for him to act as an agent in insurance transactions involving life and disability insurance for the balance of the term of this license. In sum, Mr. Cho would not have been able to transact insurance as an agent during the remaining term of either license. Exercising the discretion authorized by law, and reserved in the delegation to the Administrative Law Judge, the Director's Order imposed the sanction of revocation against the licenses held by Mr. Cho, a sanction of substantially identical effect to that proposed by the Administrative Law Judge. The sanction of revocation entered against Mr. Cho constitutes a sanction permissible under the applicable provisions of Title 20 and that is appropriate in light of the felony convictions entered against him involving fraud. A.R.S. §§ 20-290(B)(2), 20-316(A)(1) and 20-316(A)(6). Fraud, to which Mr. Cho pled guilty, constitutes an offense involving dishonesty or a breach of trust. The statutes cited above represent the best measure of our legislature's judgment of the extent to which someone convicted of fraud should be permitted to exercise the privileges associated with holding an insurance license.

Beyond these points, however, consideration must also be given to the provisions of federal law governing the licensure of individuals convicted of crimes involving dishonesty or breach of trust. Under applicable federal law, a person who has been convicted of an offense involving dishonesty or a breach of trust may engage in the business of insurance only with the express consent of the

insurance regulatory official authorized to regulate the business of insurance. 18 U.S.C. §1033(e)(2). The facts found by the Administrative Law Judge do not support the granting of express consent to Mr. Cho to transact insurance as an agent. The recommended decision prepared by the Administrative Law Judge effectively suggested that the consent required by this law be withheld; the virtual termination of the licenses held by Mr. Cho signified that the consent was not warranted in this matter.

The Order challenged by Mr. Cho in his Request for Rehearing or Review did not reject or modify the decision entered by the Administrative Law Judge for a number of reasons, including:

- a. The order in this matter to revoke the licenses held by Mr. Cho did not disturb the proposed findings of fact and conclusions of law that the Administrative Law Judge had been authorized to enter.
- b. The order in this matter to revoke the licenses held by Mr. Cho did not result in the expansion or diminution of the authority of Mr. Cho to transact insurance as an agent under these licenses when compared to the Administrative Law Judge's recommendation.
- c. The Administrative Law Judge did not have the authority to exercise the discretion of the Director in this matter, including the authority to choose the sanction to be entered by the Director in this case.
- d. As found the by the Administrative Law Judge in the Recommended Order, "[a]lthough the Administrative Law Judge did not recommend the penalties and sanctions imposed by the Director in his Order, the Director acted under his discretionary authority to determine those sanctions and penalties."

For these reasons, the following order is entered: 1 1. The Application for Stay submitted by William Cho is denied. 2 2. The Motion for Rehearing or Review submitted by William Cho is denied. 3 NOTIFICATION OF RIGHTS 4 5 The final decision of the Director may be appealed to the Superior Court of Maricopa County for judicial review pursuant to A.R.S. § 20-166. A party filing an appeal must notify the Office of 6 Administrative Hearings of the appeal within ten days after filing the complaint commencing the appeal, 7 pursuant to A.R.S. § 41-1092.10. 8 DATED this _____ day of March, 1997 9 10 11 irector of Insurance 12 13 A copy of the foregoing mailed this 5th day of March, 1997 14 Charles R. Cohen, Deputy Director 15 John Gagne, Assistant Director Maureen Catalioto, Supervisor 16 Arizona Department of Insurance 2910 N. 44th Street, Suite 210 17 Phoenix, AZ 85018 18 Office of Administrative Hearings 1700 West Washington, Suite 602 19 Phoenix, AZ 85007 20 Kathryn Leonard Assistant Attorney General 21 1275 West Washington Phoenix, AZ 85012 22 23

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IN THE OFFICE OF ADMINISTRATIVE HEARINGS

STATE OF ARIZONA

FEB 2 5 1997

In the Matter of:

WILLIAM CHO,

Respondent

No. 96A-180-INS

DIRECTOR'S OFFICE INSURANCE DEPT.

RECOMMENDED ORDER
DENYING REHEARING AND
REVIEW OF DIRECTOR'S ORDER
AND DENYING STAY

On January 29, 1997, counsel for the Respondent filed a Motion for Rehearing or Review and Application for Stay. Subsequently, counsel for the Respondent filed a Request for Oral Argument on the Motion and Application. On February 14, 1997, counsel for the Arizona Department of Insurance filed a Response to the Motion and Objection to the Application.

The Administrative Law Judge has reviewed the above-mentioned documents and again reviewed the record of this matter and has determined that the Respondent has not raised sufficient grounds to support a rehearing or review of this matter by the Director of the Department. Although the Administrative Law Judge did not recommend the penalties and sanctions imposed by the Director in his Order, the Director acted under his discretionary authority to determine those sanctions and penalties. The Respondent has not presented sufficient grounds for a stay of the Director's Order.

Based on the above, the Administrative law Judge recommends that the

Office of Administrative Hearings 1700 West Washington, Suite 602 Phoenix, Arizona 85007 (602) 542-9826 Director deny Respondent's Motion for Rehearing or Review and deny the Application for Stay.

Done this day, February 21, 1997.

Lewis D. Kowal

Administrative Law Judge

OPBPWa/ Copy mailed this <u>24</u> day of <u>Flavaary</u>, 199, to:

John Greene Director ATTN: Curvey Burton Department of Insurance 2910 North 44th Street, #210 Phoenix, AZ 85018-7256

By Mis Crawford